



FIELD SALES MANAGER FOR OLE LYNGGAARD COPENHAGEN
Regional Sales Executive in Central Europe – Germany, Switzerland, Austria

Ole Lynggaard Copenhagen is an international luxury brand with a passion deeply rooted in the unique design, the idiom and craftsmanship. As one of Scandinavia's leading companies within luxury products and fine jewellery, we are experiencing a significant international growth. Therefore we wish to strengthen our international sales team with a Field Sales Manager in Central Europe.

JOB/POSITION

With reference to the Commercial Director and as a member of the international sales team you will have regional responsibility for the market development in central Europe. It will be your responsibility to identify, recruit and further develop the right customers and partners for building the market.

We are offering an independent and challenging new position with an international luxury brand in a fast growing market. As Field Sales Manager you will operate as the company ambassador, you have the right market insight and aim constantly to seek new opportunities.

At Ole Lynggaard Copenhagen we cherish close relationships with our clients. You are good at developing and "nursing" the personal client relationship with contact sales meetings, clients' sales activities and various client events and activities.

You will work closely with competent and dedicated colleagues including the Sales and Marketing staff in Denmark. The job involves travelling, flexible work hours as well as an active involvement in sales events and trade fairs.

YOUR QUALIFICATIONS

A theoretical qualification is an advantage but not crucial. We prioritise that you have experience with sales and customer development within luxury products. You have a very good sense for design and quality. An eye for shop decoration is beneficial. You have a proven track record within sales to retail and understand how to manage a full concept sale through relation building and strategic market development.

Through your perseverance, drive and optimistic personality, you are motivated by the complex sales challenge by setting goals and achieving them. You have good knowledge of the Office Package, are fluent in German and possess very good written and verbal English skills.

YOUR PERSONALITY:

You are based in Germany and have an outgoing and trustworthy personality. Being persistent and full of initiative you are result driven. You are good at creating relations- and contacts, on many levels and varying cultures. You work well both independently and as a team member. Your energy, drive and independent personality combined with your goal-directed behaviour will take you through a flexible every day. Last but not least, you understand how to combine your great drive and momentum with the necessary sense for high quality and the luxury style.

WE ARE OFFERING:

A challenging position in an international environment, in a company with a unique and positive 'family culture' with strong company values. Great personal development opportunities for the right candidate with an attractive individual compensation package based on qualifications.

Please mail your application and your CV to job@olelynggaard.com or see more at www.olelynggaard.com